



PAINTERS USA INC.SM

Inside Sales Opportunity

No phone calls please

Our commercial and residential painting company is in search of a experienced business to business calling agent. This person will be responsible for:

1. Conducting outbound calls
2. Generating leads
3. Setting appointments

This is an inside sales position focusing on the business to business community. The perfect candidate for this position would be someone who completes telephone sales opportunities in a timely and efficient manner to acquire new customers. We are based in Wheaton, a privately owned firm that was founded in 1976. Our mission is to make every customer so happy they will recommend and promote us to a friend or colleague 100% of the time.

Does this describe you?

The word "can't" is not in your vocabulary. You are often considered daring, bold and gutsy. You are a risk taker who also is a team player. You are forward-looking, aggressive and competitive. Your vision for results is one of your positive strengths. You seek your own solutions to problems. In this way, you're your independent nature comes into play. You are deadline conscious and become irritated if deadlines are delayed or missed. Many people see you as a self-starter dedicated to achieving results. You are decisive and prefer to work for a decisive manager. You value community involvement and

business relationships because you understand that they are the key to you achieving your results.

If, after reading this, you can say: “that’s me” we want to talk with you! Painters USA, Inc., the region’s most reputable painting company, has an opportunity for a inside sales person, like you, to be highly compensated. We pay for results. Please email resume and cover letter.

Job Summary

The Inside Sales Rep will identify, qualify, and work with the inside sales director in meeting or exceeding sales goals.

Responsibilities

- Outbound B2B appointment setting
- Working with field representatives
- Updating Goldmine information

Qualifications

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| <ul style="list-style-type: none">• Commitment to the mission of the company• Must have outbound phone business-to-business (B2B) appointment setting experience• Excellent computer skills• Goldmine, ACT or Salesforce | <ul style="list-style-type: none">experience a plus• Capable multi-tasker• Self-motivated• Strong verbal communication skills• A demonstrated commitment to high professional ethical standards and a diverse workplace | <ul style="list-style-type: none">• Candidate should be comfortable in an open floor office setting• Excellent presentation & networking skills• Industry knowledge a plus• College graduates preferred• Closer |
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Send Resume and Cover Letter to: info@paintersusainc.com

Location: Wheaton, IL

Compensation: Commission based with no cap on pay